

## MANUFACTURE LIST



Control systems for a wide range of refrigeration applications. [www.altechcontrols.com](http://www.altechcontrols.com)

### Air-Row Destratification Fans

Leading supplier of energy saving air circulation units for HVAC. [www.arrowfans.com](http://www.arrowfans.com)



The finest custom walk-in cooler and freezer manufacturer in the industry. [www.crowntonka.com](http://www.crowntonka.com)



European style deli, meat, dry and bakery display cases. [www.eurocryor.it](http://www.eurocryor.it)



Floral merchandisers and floral millwork. [www.floralinedisplays.com](http://www.floralinedisplays.com)



Custom and standard cold storage doors for walk-in coolers, freezers, and refrigerated warehouses. [www.frankdoor.com](http://www.frankdoor.com)



Design, fabrication, and installation of innovative retail environments. [www.offthewall.net](http://www.offthewall.net)

## PAPER PAK INDUSTRIES

The largest, most innovative manufacturer of absorbent pad products for food and safety. [www.paperpakindustries.com](http://www.paperpakindustries.com)



Supermarket Parts Warehouse, the leader in refrigeration display case parts for all manufacturers. [www.smpw.com](http://www.smpw.com)



Doors and shelving for the display of refrigerated food products. [www.styleline.com](http://www.styleline.com)



Frozen food merchandisers, spot medium temp merchandisers and refrigeration/ electrical systems. [www.zero-zone.com](http://www.zero-zone.com)



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## PARTNERSHIPS BUILT ON TRUST, SOLUTIONS BASED ON VALUE...



**PLM and Associates** believes in providing its customers with unparalleled service and value through our partnerships with premier industry manufacturers. By aligning ourselves with companies that share similar values to our firm, we forge long term and successful business relationships founded on integrity, character and trust in all we do. We believe that by educating our clients we can best apply our experience and knowledge at the pace of business today to deliver cutting edge industry solutions. At PLM and Associates our mission is simple; partnerships built on trust and solutions based on value.

**Every client. Everyday.**



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## VALUE ADDED SERVICE

Value Driven Sales. That is the PLM and Associates difference. For our clients every sale has a unique definition of value. Because each purchase has different drivers such as energy efficiency, price, design and engineering; we provide products that define value by meeting the needs of our clients.

## OUR MISSION STATEMENT

- To provide Premium sales service equal or better than what is offered by our competitors
- To represent high quality complimentary manufactures who share similar values to our firm
- To Represent our firm in the Mid Atlantic territory
- Focus on Key customers who value our services, selling style, and who wish to establish long term relationships
- To offer consultative services to our clients
- To share our knowledge with clients for value offerings
- To have Integrity, Character, and Honesty in all dealings

## DEDICATED SALES SUPPORT

Our after sales support is there for our clients every step of the way to ensure a proper installation and help troubleshoot any small issues that may arise. We are not satisfied until our clients are; that is the PLM and Associates pledge.

At PLM, we know that any manufacturer's rep can give you a price quote; that is why we make a commitment beyond price to uncover opportunities to increase value for our clients and ensure that each installation is done right and every solution implemented correctly.

### PRODUCT CATEGORY

- Energy Management
- Floral Merchandising
- Food Merchandising Systems
- Perishables Preservation and Food Safety Technology
- Refrigeration Systems and Equipment
- Retail Décor and Design
- Shopping Carts
- Cold Storage
- Loss Prevention



## ENERGY EFFICIENCY

In today's changing world energy efficiency has more than one implication; is it possible to purchase products that are green and affordable? The answer is yes. PLM and Associates represents a number of manufacturers that have products and services which enable our end users to realize an annual energy savings and also provide innovative solutions of sustainable resource management. Each customer environment is unique and there is no cookie cutter solution; that is where our expertise comes in for determining the right products and solutions.